



Preferred Sales Agency, LTD.
Manufacturers' Representatives

Arkansas Line Sheet

Contact our
Sales Team:

Johnny Hopkins
Territory Manager
(501) 413-9048
jhopkins@preferred-sales.com

Jason Strickland
Territory Manager
(901) 734-0160
jstrickland@preferred-sales.com

Rhonda Williams
Customer Service Rep
(903) 693-4466
rwilliams@preferred-sales.com

Lacie LaGrone
Customer Service Rep
(903) 693-4466
llagrone@preferred-sales.com



AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



Brief Relief

Safe, sanitary, and portable lavatory systems and waste bags that can be used in remote field installs.



Center Phase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.



Diversitech

Lightweight concrete composite transformer pads



Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



Federal Pacific

Padmount and metal-enclosed switchgear, low and medium voltage dry-type transformers



HICO America

Power transformers, shunt reactors, gas-insulated switchgear, STAT-COM, battery energy storage solutions.



Highline Energy Products

Handholes, underground enclosures, modular box, and duct systems. Polymer concrete, fiberglass, HDPE.

For more information, visit us online by scanning the QR code below with your phone's camera:





MPS Inertia Line Products

Quality distribution switches, group operated switches & specialty switches through 69kV. Engineered switchgear and automation equipment solutions.



MacLean Power Systems

Transmission and distribution pole line hardware, transmission and distribution insulators, substation insulators, stringing hardware, stringing equipment, automatics, connectors, arresters, cutouts, anchoring, grounding, fiberglass crossarms, fiberglass brackets, guy-strain insulators, crossarm braces, conductor hardware, and safety products.



Midal Cables

Established in 1977, one of the world's largest suppliers of bare overhead aluminum & alloy conductors from Bahrain. ACSR, AAC, ACSSS, ACSS/TW, ACAR. ISO Certified with Buy American with RUS approval status.



Northern Transformer

Transformers: oil-filled station, GSU, auto, station service, specialty power transformers, mobile transformers.



RAINBOW TECHNOLOGY
Specialists in Utility Chemicals & Safety Items

Rainbow Technology

Chemical products for utility needs. Pole setting foam, fire ant sprays, wasp sprays, cleaners, lubricants, and safety equipment.



Rauckman Utility

Wildlife mitigation products, meter pullers, specialty lineman's tools



Richards Manufacturing

Network protectors & relays, pre-molded cold shrink 600A tees, splices, and 200A elbow connectors.



Service Wire

Bare copper, insulated copper LV, and control cables. Cable management programs.



Southern States

Group operated switches, phase over phase, switches, ground switches, motor operators, circuit switchers, load & line switchers, mobile substations, field services for retrofits or upgrades.



TEK I.D.

TEK ID is a US-based manufacturer of electric utility graphics. TEK ID has supplied the electric utility industry for over thirty years with high-quality signs, labels, and tags for distribution, substation, transmission, and generation applications.



Triton Defense

Protection buildings for substations and critical environments. Meter sockets, CT cabinets, sectional cabinets.



TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel and concrete distribution poles; substation and transmission packaging, prefab substations.



Valmont Solar

Solar trackers, tracker solutions, project design, engineering services, construction training, site supervision, and commissioning.



Vanguard Electric

Substation and distribution porcelain insulators