



Preferred Sales Agency, LTD.
Manufacturers' Representatives

Delaware Line Sheet

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AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



Center Phase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.



DeMark

Ground rod couplers; drivers and drive bits



Dura-Line

Flexible conduit, fiber optic innerduct, cable placing equipment, cable pulling lubricants, cable cleaners, conduit spacers, cable racks



Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



Federal Pacific

Padmount and metal-enclosed switchgear, low and medium voltage dry-type transformers



Galvotec

Aluminum, zinc, and magnesium cathodic protection anodes. Cathodic protection services, both galvanic and impressed current systems. BAC pin brazing system



Indel Bauru

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RAUCKMAN™ Utility Products

Rauckman Utility

Wildlife mitigation products, meter pullers, specialty lineman's tools



SEECO

Group operated disconnect switches, phase over phase switches for substation and transmission; vacuum interrupter devices; motor operators and line post sensors for sectionalizing.



Service Wire

Bare copper, insulated copper LV, and control cables. Cable management programs.



Southern States

Reclosers only.



Speed Systems, Inc.

Underground cable stripping tools



TEK I.D.

TEK ID is a US-based manufacturer of electric utility graphics. TEK ID has supplied the electric utility industry for over thirty years with high-quality signs, labels, and tags for distribution, substation, transmission, and generation applications.



Triton Utilities

Protection buildings for substations and critical environments. Meter sockets, CT cabinets, sectional cabinets.



TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



Valmont Solar

Solar trackers, tracker solutions, project design, engineering services, construction training, site supervision, and commissioning.



Vanguard Electric

Substation and distribution porcelain insulators