



**Preferred Sales Agency, LTD.**  
Manufacturers' Representatives

# Louisiana Line Sheet

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## AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



## Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



## Center Phase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.



## Diversitech

Lightweight concrete composite transformer pads



## Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



## Federal Pacific

Padmount and metal-enclosed switchgear, low and medium voltage dry-type transformers



## Galvotec

Aluminum, zinc, and magnesium cathodic protection anodes. Cathodic protection services, both galvanic and impressed current systems. BAC pin brazing system



## HICO America

Power transformers, shunt reactors, gas-insulated switchgear, STATCOM, battery energy storage solutions.



## Hellenic Cable

Leading provider of medium voltage and high voltage XLP/TRXLP/EPR underground cables and turnkey solutions for transmission and distribution markets.

For more information, visit us online by scanning the QR code below with your phone's camera:



**HIGHLINE**  
Energy Products  
by Oldcastle Infrastructure

### Highline Energy Products

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Handholes, underground enclosures, modular box, and duct systems. Polymer concrete, fiberglass, HDPE.



### MPS Inertia Line Products

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Quality distribution switches, group operated switches & specialty switches through 69kV. Engineered switchgear and automation equipment solutions.



### MacLean Power Systems

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Transmission and distribution pole line hardware, transmission and distribution insulators, substation insulators, stringing hardware, stringing equipment, automatics, connectors, arresters, cutouts, anchoring, grounding, fiberglass crossarms, fiberglass brackets, guy-strain insulators, crossarm braces, conductor hardware, and safety products.



**Midal Cables**

### Midal Cables

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Established in 1977, one of the world's largest suppliers of bare overhead aluminum & alloy conductors from Bahrain. ACSR, AAC, ACSSS, ACSS/TW, ACAR. ISO Certified with Buy American with RUS approval status.



### Northern Transformer

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Transformers: oil-filled station, GSU, auto, station service, specialty power transformers, mobile transformers.



### Rainbow Technology

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Chemical products for utility needs. Pole setting foam, fire ant sprays, wasp sprays, cleaners, lubricants, and safety equipment.



### Rauckman Utility

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Wildlife mitigation products, meter pullers, specialty lineman's tools



### Richards Manufacturing

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Network protectors & relays, pre-molded cold shrink 600A tees, splices, and 200A elbow connectors.



### Service Wire

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Bare copper, insulated copper LV, and control cables. Cable management programs.



### Southern States

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Group operated switches, phase over phase, switches, ground switches, motor operators, circuit switchers, load & line switchers, mobile substations, field services for retrofits or upgrades.



### Triton Utilities

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Protection buildings for substations and critical environments. Meter sockets, CT cabinets, sectional cabinets.



### **TS Conductor**

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High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



### **Valmont Utility**

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Steel, concrete, and hybrid transmission poles, steel substation structures, steel distribution poles; substation and transmission packaging, prefab substations.



### **Valmont Solar**

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Solar trackers, tracker solutions, project design, engineering services, construction training, site supervision, and commissioning.



### **Vanguard Electric**

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Substation and distribution porcelain insulators