



Preferred Sales Agency, LTD.
Manufacturers' Representatives

Virginia Line Sheet

Contact our
Sales Team:

Scott Jones
Territory Manager
(804) 512-9509
sjones@preferred-sales.com

Connor Jones
Territory Manager
(757) 634-2483
cjones@preferred-sales.com

Marie Corn
Customer Service Rep
(704) 439-2121
mccorn@preferred-sales.com



AFL Global

Fiber optic cables, OPGW, ADSS, fiber management, fiberoptic hardware, complete FTTH package, fusion splicing, test & inspection equipment. Substation welded, bolted, and swage connectors. Substation bus, copperclad wire, Alumoweld wire, dampers, spacers, spacer dampers, formed wire. Transmission compression connectors and accessories. Distribution connectors and dead ends.



Andax Industries

US Manufacturer of the OSHA / DOT compliant Transformer Containment Bags™ for Pole mount and Pad Mount transformers and cost-effective leak and spill control products. Innovates products for the leak and spill control, secondary containment, and emergency preparedness markets.



Center Phase Energy

Emergency power restoration for investor-owned utilities, co-operatives, municipalities, and other industry participants. Provides experienced & well-trained project managers, construction coordinators, and QA specialists.



DeMark

Ground rod couplers; drivers and drive bits



Diversitech

Lightweight concrete composite transformer pads



Dura-Line

Flexible conduit, fiber optic innerduct, cable placing equipment, cable pulling lubricants, cable cleaners, conduit spacers, cable racks



Ensto

Insulation piercing connectors for LV, MV cables; full covered MV conductor system solutions



Galvotec

Aluminum, zinc, and magnesium cathodic protection anodes. Cathodic protection services, both galvanic and impressed current systems. BAC pin brazing system



Federal Pacific

Padmount and metal-enclosed switchgear, low and medium voltage dry-type transformers



Indel Bauru

Fuse Links

For more information, visit us online by scanning the QR code below with your phone's camera:





Rainbow Technology

Chemical products for utility needs. Pole setting foam, fire ant sprays, wasp sprays, cleaners, lubricants, and safety equipment.



Rauckman Utility

Wildlife mitigation products, meter pullers, specialty lineman's tools



SEECO

Group operated disconnect switches, phase over phase switches for substation and transmission; vacuum interrupter devices; motor operators and line post sensors for sectionalizing.



Service Wire

Bare copper, insulated copper LV, and control cables. Cable management programs.



Southern States - Medium Voltage Distribution

Automated single and 3-phase reclosers with programable controls (SEL, others)



Triton Utilities

Protection buildings for substations and critical environments. Meter sockets, CT cabinets, sectional cabinets.



TS Conductor

High efficiency, high capacity overhead conductor for transmission and distribution. Compatible with ACSR/ACSS tools and work methods.



Valmont Utility

Steel, concrete, and hybrid transmission poles, steel substation structures, steel distribution poles; substation and transmission packaging, prefab substations.



Valmont Solar

Solar trackers, tracker solutions, project design, engineering services, construction training, site supervision, and commissioning.



Vanguard Electric

Substation and distribution porcelain insulators